

La Trobe Financial wins consecutive International Finance Awards



La Trobe Financial takes out the award for Best Investment Management Company – Australia and its multi-award winning, \$1 billion Credit Fund wins Best Mortgage Fund Australasia. This is the second consecutive year La Trobe Financial has won these Awards.

The Awards event ceremony, attended by a who's who of international finance leaders was held at the Landmark Hotel in the central business district of London. The Awards were organised by *International Finance Magazine* and the winners were selected for their capabilities in innovation, performance and strong operational management.

Chris Andrews, La Trobe Financial's Chief Investment Officer stated *"Our core values and a thorough understanding of the business environment both play a significant role in our success. We are very proud to accept these Awards on behalf of our dedicated staff, who daily go about their business of being guardians of other people's life savings – a role we take with great pride and seriousness."* We recently announced that the Credit Fund had reached the \$1 billion threshold, delivering significant wealth creation for our 23,330 registered investors. The longstanding objective of the Credit Fund has been to provide investors with a choice of capital-stable, reliable, income generating investment options. The Credit Fund's performance in times of low interest rates continues to attract attention across the market and is evidenced by exceeding the \$1 billion mark.

President & CEO, Greg O'Neill commented that *"the results we are achieving today demonstrate delivery of a clear, coherent strategy, executed with considerable discipline, combined with our philosophy of focusing on our clients' interests first."*

O'Neill further added *"we are pleased to have created \$46.5 million in wealth for our investors in the last financial year. The Credit Fund crossing the \$1 billion threshold is a real tangible contribution to the development of the Australian economy and household balance sheets."*

Since 1952, we have managed over A\$10 billion without loss to any institutional investor. We have used good business sense and our driving principle is to select quality assets that achieve repeatable performance. By combining detailed and in depth knowledge of local credit markets, with insightful and conservative views of the property market, we are able to generate a competitive income stream from a quality of portfolio of real property mortgage assets.

La Trobe Financial will be make further announcements shortly.

About La Trobe Financial: La Trobe Financial is Australia's largest credit specialist Fund Manager with over 160 staff and offices in Melbourne, Sydney and Shanghai. We are a proven and trusted investment partner for institutional and retail investors alike with over 60 years' experience, managing investment mandates in excess of A\$10 billion. La Trobe Financial holds all requisite regulatory licences; La Trobe Financial Services Pty Limited – Australian Credit Licence No. 392385. La Trobe Financial Asset Management Limited – AFSL & Australian Credit Licence No. 222213. For further details please visit our website www.latrobefinancial.com. For details of our ratings please view our Awards & Ratings link on our website.

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