

LA TROBE FINANCIAL PRICES \$750 MILLION RMBS

Tuesday, 28 March 2018 - Blackstone Portfolio Company, La Trobe Financial, announces pricing for its sixth Residential Mortgage Backed Securities (RMBS) issue – La Trobe Financial Capital Markets Trust 2018 – 1.

Martin Barry, La Trobe Financial's Chief Corporate Treasurer stated, *"we are very pleased to have priced our sixth RMBS transaction following an extensive international and Australian roadshow. We welcome 9 new investors to our RMBS program and are delighted by the support we have received on this transaction both offshore and in Australia as we continue to build on our already strong and diverse investor base."*

Barry further commented that *"with this RMBS transaction we achieved record pricing on the back of volatile global market conditions and it is the most participated investor transaction we have seen."*

Ryan Harkness, La Trobe Financial's Head of Debt Capital Markets commented that *"the pricing and high level of over-subscription reflects a strong endorsement of the high quality assets, expertise and long consistent track record as Australia's oldest non-bank lender. The \$750 million RMBS transaction demonstrates La Trobe Financial's strength and its commitment to meeting its continued growth and development in the market. With current trend loan originations now tipping circa \$7 billion per year, this was a practical step to complement current Institutional mandates and our nationally and internationally awarded \$2.1 billion retail credit fund"*

Since 2014, La Trobe Financial has issued \$2.2 billion of RMBS to a range of Australian and overseas institutional investors.

La Trobe Financial will be making further announcements shortly.

About La Trobe Financial

La Trobe Financial is Australia's largest Credit Specialist providing funding and investment solutions to a diverse range of customers since 1952. We are 80% owned by Blackstone, the world's largest alternative asset manager, with over US\$434 Billion of Funds under Management worldwide. We are a proven and trusted investment partner for institutional and retail investors alike with over 65 years' experience, managing investment mandates in excess of \$14 billion. La Trobe Financial holds all requisite regulatory licences: La Trobe Financial Services Pty Limited ACN 006 479 527 Australian Credit Licence 392385 and La Trobe Financial Asset Management Limited ACN 007 332 363 Australian Financial Services Licence 222213 Australian Credit Licence 222213. For further details please visit our website www.latrobefinancial.com. For details of our ratings please view our Awards & Ratings link on our website.

About Blackstone

Blackstone is one of the world's leading investment firms. It seeks to create positive economic impact and long-term value for its investors, the companies it invests in, and the communities in which it works. Blackstone does this by using extraordinary people and flexible capital to help companies solve problems. Its asset management businesses, with over US\$400 billion in assets under management, include investment vehicles focused on private equity, real estate, public debt and equity, non-investment grade credit, real assets and secondary funds, all on a global basis. Further information is available at www.blackstone.com. Follow Blackstone on Twitter @Blackstone.

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